

Fresh Oranges:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during September 2000. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2000 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, September 2000.

Market Share-September:

Each carrier's current market share is based on the number of containers shipped during September 2000. Source: PIERS, September 2000.

Market Share-CY 2000:

Each carrier's market share is based on the total number of containers shipped throughout the 2000 calendar year. Source: PIERS, 2000.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates:

Ocean rates are applicable for December 15, 2000. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

Container Rate:

Container rates for Fresh Oranges are quoted on full 40-foot refrigerated containers unless otherwise noted.

Definitions:

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

CY-CY = Container Yard to Container Yard

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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L.A./L.B./Oakland Ports To Busan, South Korea

Fresh Oranges

Monthly Market Share For: September 2000

Month\Year: 92.0 \ 4,843.2

| Month\Year: 92.0 \ 4, | | | | | | | | | | | | | |
|-----------------------|-----------------|-----------------|-----------------|----------------------|-----|----|-----|-----|---------|-----|-----------|-----------|---------------|
| Carrier | Market Share | Market Share | Transit Time | Ocean Rate | BAF | CY | CAF | ТНС | CFS Rec | ARB | Cotton R. | Size | ContainerRate |
| Hanjin | 78% | 56% | 12 Days | \$2.58 | | | | | | | | 1008 pkgs | s. \$2,601 |
| P&O Nedlloyd | 13% | 4% | 15 Days | | | | | | | | | | |
| Hyundai | 9% | 9% | 12 Days | \$2,000 ¹ | | | | | | | | | \$2,000 |
| Cho Yang | 0% | 12% | 12 Days | \$186 ¹⁶ | | | | | | | | 19 KT | \$3,534 |
| Hapag-Lloyd | 0% | 5% | 23 Days | \$2.43 | | | | | | | | 1008 pkgs | \$2,449 |
| Yang Ming | 0% | 5% | 16 Days | | | | | | | | | | |
| APL | 0% | 4% | 12 Days | \$2,000 ¹ | | | | | | | | | \$2,000 |
| Evergreen | 0% | 3% | 15 Days | | | | | | | | | | |

¹ Rate is per container Rate \$2,539

¹⁶ Rate is calculated per KT not by container.

L.A./L.B./Oakland Ports To Hong Kong

Fresh Oranges

Monthly Market Share For: September 2000

Month\Year: 326.7 \ 5,856.8

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|---------------------------------|-----------------|-----------------|-----------------|----------------------|--------------------|----|-----|-----|---------|-----|-----------|------|---------------|
| Carrier | Market Share | Market Share | Transit Time | Ocean Rate | BAF | CY | CAF | ТНС | CFS Rec | ARB | Cotton R. | Size | ContainerRate |
| Hyundai | 22% | 19% | 14 Days | \$2,810 ¹ | \$220 ¹ | | | | | | | | \$3,030 |
| Yang Ming | 17% | 8% | 16 Days | | | | | | | | | | |
| APL | 16% | 13% | 14 Days | \$2,810 ¹ | \$220 ¹ | | | | | | | | \$3,030 |
| COSCO | 13% | 10% | 16 Days | | | | | | | | | | |
| NYK Line | 10% | 10% | 15 Days | \$2,200 ¹ | | | | | | | | | \$2,200 |
| OOCL | 8% | 9% | 15 Days | \$2,610 ¹ | \$220 ¹ | | | | | | | | \$2,830 |
| Maersk-SeaLand | 4% | 7% | 14 Days | \$2,810 ¹ | \$220 ¹ | | | | | | | | \$3,030 |
| P&O Nedlloyd | 3% | 4% | 15 Days | | | | | | | | | | |
| Evergreen | 3% | 1% | 16 Days | \$2,200 ¹ | | | | | | | | | \$2,200 |
| Cho Yang | 2% | 4% | 13 Days | | | | | | | | | | |
| Hanjin | 1% | 8% | 22 Days | \$5,600 ¹ | \$220 ¹ | | | | | | | | \$5,820 |
| Mitsui OSK | 1% | 4% | 14 Days | \$2,200 ¹ | | | | | | | | | \$2,200 |

¹ Rate is per container Rate \$2,870

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Fresh Oranges

Monthly Market Share For: September 2000

Month\Year: 1.0 \ 73.9

| Carrier | Market Share | Market Share | Transit Time | Ocean Rate | BAF | CY | CAF | ТНС | CFS Rec | ARB | Cotton R. | Size | ContainerRate |
|----------------|-----------------|-----------------|-----------------|----------------------|--------------------|----|-----|-----|---------|-----|-----------|------|---------------|
| Mitsui OSK | 100% | 7% | 25 Days | \$2,350 ¹ | | | | | | | | | \$2,350 |
| Maersk-SeaLand | 0% | 26% | 24 Days | \$3,300 ¹ | \$220 ¹ | | | | | | | | \$3,520 |
| APL | 0% | 16% | 25 Days | \$3,300 ¹ | \$220 ¹ | | | | | | | | \$3,520 |
| Hyundai | 0% | 16% | 25 Days | \$3,300 ¹ | \$220 ¹ | | | | | | | | \$3,520 |
| Hanjin | 0% | 13% | 24 Days | \$5,800 ¹ | \$220 ¹ | | | | | | | | \$6,020 |
| OOCL | 0% | 8% | 30 Days | \$3,000 ¹ | \$220 ¹ | | | | | | | | \$3,220 |
| P&O Nedlloyd | 0% | 5% | 19 Days | | | | | | | | | | |
| Evergreen | 0% | 5% | 31 Days | \$2,800 ¹ | \$220 ¹ | | | | | | | | \$3,020 |
| NYK Line | 0% | 3% | 26 Days | \$2,450 ¹ | | | | | | | | | \$2,450 |

¹ Rate is per container Rate \$2,350

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Fresh Oranges

Monthly Market Share For: September 2000

Month\Year: 46.0 \ 681.8

| Month\Year: 46.0 \ 68 | 1.8 | | | | | | | | | | | | |
|-----------------------|-----------------|-----------------|-----------------|----------------------|--------------------|----|-----|-----|---------|-----|-----------|----------|---------------|
| Carrier | Market Share | Market Share | Transit Time | Ocean Rate | BAF | CY | CAF | ТНС | CFS Rec | ARB | Cotton R. | Size | ContainerRate |
| NYK Line | 30% | 19% | 16 Days | \$2,200 ¹ | | | | | | | | | \$2,200 |
| OOCL | 26% | 17% | 16 Days | \$2,775 ¹ | \$220 ¹ | | 6% | | | | | | \$3,162 |
| Hanjin | 11% | 12% | 12 Days | \$2.95 | | | | | | | | 950 pkgs | . \$2,803 |
| APL | 9% | 13% | 12 Days | \$2,980 ¹ | \$220 ¹ | | 6% | | | | | | \$3,379 |
| Hapag-Lloyd | 9% | 2% | 14 Days | \$2.83 | | | 5% | | | | | 950 pkgs | . \$2,823 |
| Mitsui OSK | 7% | 8% | 12 Days | \$2,200 ¹ | | | | | | | | | \$2,200 |
| Yang Ming | 2% | 10% | 14 Days | | | | | | | | | | |
| Maersk-SeaLand | 2% | 4% | 13 Days | \$2,845 ¹ | \$220 ¹ | | 6% | | | | | | \$3,236 |
| P&O Nedlloyd | 2% | 3% | 15 Days | | | | | | | | | | |
| Hyundai | 2% | 2% | 13 Days | \$2,980 ¹ | \$220 ¹ | | 6% | | | | | | \$3,378 |
| Evergreen | 0% | 6% | 18 Days | \$2,450 ¹ | | | | | | | | | \$2,450 |

¹ Rate is per container Rate \$2,744

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Fresh Oranges

Monthly Market Share For: September 2000

Month\Year: 33.0 \ 1,029.0

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|----------------------------|-----------------|-----------------|-----------------|----------------------|--------------------|----|-----|------|-----------|----|-----------|----------|---------------|
| Carrier | Market Share | Market Share | Transit Time | Ocean Rate | BAF | CY | CAF | ТНС | CFS Rec A | RB | Cotton R. | Size | ContainerRate |
| APL | 58% | 32% | 28 Days | \$3,200 ¹ | \$220 ¹ | | | | | | | | \$3,420 |
| NYK Line | 24% | 11% | 20 Days | \$2,450 ¹ | | | | | | | | | \$2,450 |
| OOCL | 12% | 22% | 27 Days | \$3,000 ¹ | \$220 ¹ | | | | | | | | \$3,220 |
| P&O Nedlloyd | 3% | 11% | 17 Days | | | | | | | | | | |
| Mitsui OSK | 3% | 5% | 23 Days | \$2,350 ¹ | | | | | | | | | \$2,350 |
| Maersk-SeaLand | 0% | 7% | 20 Days | \$3,200 ¹ | \$220 ¹ | | | | | | | | \$3,420 |
| Hyundai | 0% | 6% | 28 Days | \$3,200 ¹ | \$220 ¹ | | | | | | | | \$3,420 |
| Hanjin | 0% | 4% | 19 Days | \$4.83 | \$11 | | | \$34 | | | | 865 pkgs | s. \$5,354 |

¹ Rate is per container Rate \$3,122

L.A./L.B./Oakland Ports To Singapore

Fresh Oranges

Monthly Market Share For: September 2000

Month\Year: 76.6 \ 1,074.3

| , , . | | | | | | | | | | | | | |
|----------------|-----------------|-----------------|-----------------|----------------------|--------------------|----|-----|------|---------|-----|-----------|------|------------------------|
| Carrier | Market Share | Market Share | Transit Time | Ocean Rate | BAF | CY | CAF | ТНС | CFS Rec | ARB | Cotton R. | Size | Container R ate |
| APL | 31% | 21% | 21 Days | \$3,000 ¹ | \$220 ¹ | | 8% | | | | | | \$3,460 |
| NYK Line | 23% | 17% | 6 Days | \$2,350 ¹ | | | | | | | | | \$2,350 |
| Mitsui OSK | 9% | 8% | 21 Days | \$2,350 ¹ | | | | | | | | | \$2,350 |
| OOCL | 8% | 20% | 21 Days | \$2,870 ¹ | \$220 ¹ | | 8% | | | | | | \$3,320 |
| Maersk-SeaLand | 8% | 9% | 19 Days | \$3,000 ¹ | \$220 ¹ | | 8% | | | | | | \$3,460 |
| P&O Nedlloyd | 8% | 7% | 14 Days | | | | | | | | | | |
| Hyundai | 7% | 7% | 21 Days | \$3,000 ¹ | \$220 ¹ | | 8% | | | | | | \$3,460 |
| Hanjin | 4% | 5% | 18 Days | \$3.69 | | | 8% | \$34 | | | | | \$4,363 |
| Hapag-Lloyd | 1% | 2% | 21 Days | \$3.08 | | | 10% | \$34 | | | <u> </u> | | \$3,797 |

¹ Rate is per container Rate \$3,102

L.A./L.B./Oakland Ports To Tokyo/Yokohama, Japan

Fresh Oranges

Monthly Market Share For: September 2000

Month\Year: 51.9 \ 1,830.8

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|--------------------------|-----------------|-----------------|-----------------|----------------------|--------------------|----|-----|------|---------|-----|-----------|-----------|---------------|
| Carrier | Market Share | Market Share | Transit Time | Ocean Rate | BAF | CY | CAF | ТНС | CFS Rec | ARB | Cotton R. | Size | ContainerRate |
| Hanjin | 42% | 34% | 9 Days | \$2.00 | | | 50% | \$34 | | | | 1008 pkgs | s. \$3,636 |
| Evergreen | 17% | 20% | 10 Days | \$2,750 ¹ | \$220 ¹ | | | | | | | | \$2,970 |
| Maersk-SeaLand | 8% | 9% | 10 Days | \$2,840 ¹ | \$220 ¹ | | 50% | | | | | | \$4,480 |
| OOCL | 8% | 5% | 11 Days | \$2,510 ¹ | \$220 ¹ | | 50% | | | | | | \$3,985 |
| Mitsui OSK | 8% | 5% | 11 Days | \$2,500 ¹ | | | | | | | | | \$2,500 |
| APL | 8% | 3% | 11 Days | \$4,400 ¹ | | | | | | | | | \$4,400 |
| Cho Yang | 4% | 5% | 10 Days | \$3,650 ¹ | | | | | | | | | \$3,650 |
| K Line | 2% | 4% | 10 Days | \$2,240 1 | \$220 ¹ | | 50% | | | | | | \$3,580 |
| P&O Nedlloyd | 2% | 2% | 11 Days | | | | | | | | | | |
| Hapag-Lloyd | 2% | 1% | 11 Days | \$1.80 | | | 50% | \$34 | | | | 1008 pkgs | \$3,207 |
| COSCO | 0% | 3% | 7 Days | | | | | | | | | | |
| Hyundai | 0% | 3% | 11 Days | \$2,840 ¹ | \$220 ¹ | | 50% | | | | | | \$4,480 |
| Yang Ming | 0% | 3% | 10 Days | | | | | | | | | | |

¹ Rate is per container Rate \$3,580